



NGI ACTIVITY

FOCUS ON REAL ESTATE INVESTMENTS

FINANCIAL MARKETS & ASSET MANAGEMENT

Politics have been occupying the center stage in 2011. Big changes took place in regions as diverse as the Middle East, Switzerland, Northern Africa or Southern Europe. In this beautiful rainy November month, politics still continue to weigh on the markets. The constantly manhandled hopes of a resolution of the debt crisis in the Euro-zone impose an uneven rhythm of ups and downs. Nevertheless, aggressive traders made the indices rise rather spectacularly in October/November taking insane risks. Buying positions in markets almost exclusively depending on politicians' speeches is like playing roulette. Real investors stayed on the sidelines and record high amounts of liquidities are now waiting to be invested.

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REAL ESTATE AND PROPERTY

As a result of the European and global economic environment, investing in Switzerland is becoming increasingly popular. In contrast, there are more and more assets to be sold in the rest of Europe.

Worldwide investment funds and private investors are seeking to secure their assets by investing in Switzerland despite the low yields (between 3% and 5%). The country's stability, a strong currency and low mortgage interest rates are comforting them.

In the same time, we are approached by owners in Europe wishing to sell their buildings or portfolios. Facing a less dynamic market, they hope to find Swiss investors attracted by the offered yields and the attractive level of their local currencies compared to the Swiss Franc.

Is it a sign? For some time now, real estate investment companies with whom we use to work, openly show their willingness to invest in markets that have particularly suffered in the last few years, such as Spain or the United States.

Secure funds or hedge funds, which will be right?

Thanks to this situation, NGI's real estate investment activity and more precisely brokerage has been particularly dynamic. Thus, we are currently mandated on interesting properties in Switzerland but also in France and England.

The largest selling properties in which we are currently involved are located in London. Despite the fact that we are not part of the "Big Five" international brokers, we have been chosen together with our partners to bring in some new solutions.